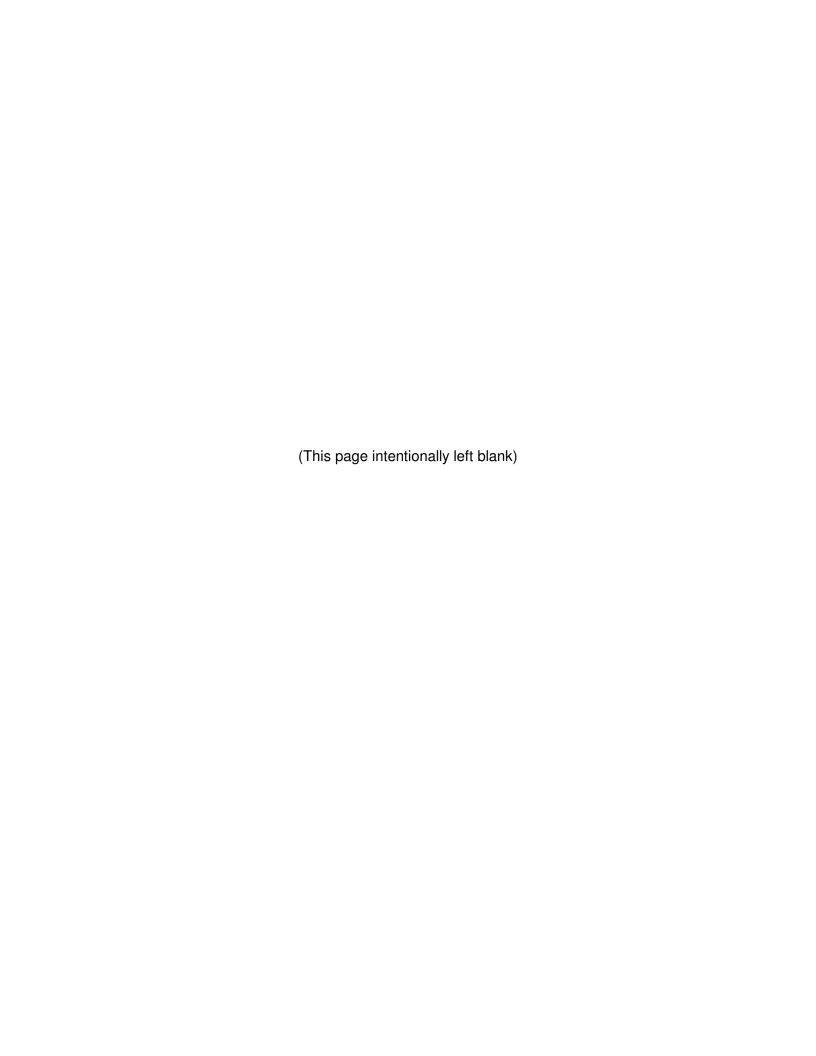
SHANTI ORANGE COUNTY FINANCIAL STATEMENTS

Year ended February 28, 2018

(With Independent Auditors' Report Thereon)

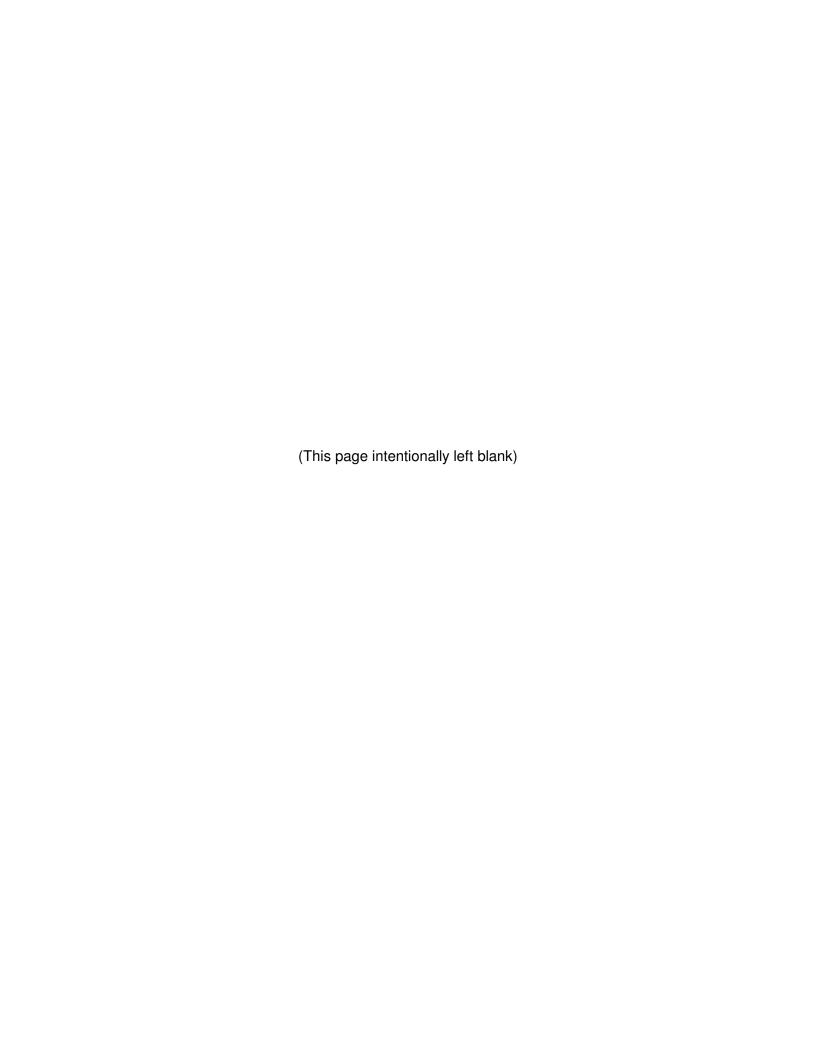


FINANCIAL STATEMENTS

Year ended February 28, 2018

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Board of Directors Shanti Orange County Laguna Hills, California

Independent Auditors' Report

We have audited the accompanying financial statements of Shanti Orange County ("Shanti"), which comprise the statement of financial position as of February 28, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shanti Orange County as of February 28, 2018, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As described further in note 8 to the financial statements, the organization has reported a decrease of net assets for the last two fiscal years. Our opinion is not modified with respect to this matter.

Report on Summarized Comparative Information

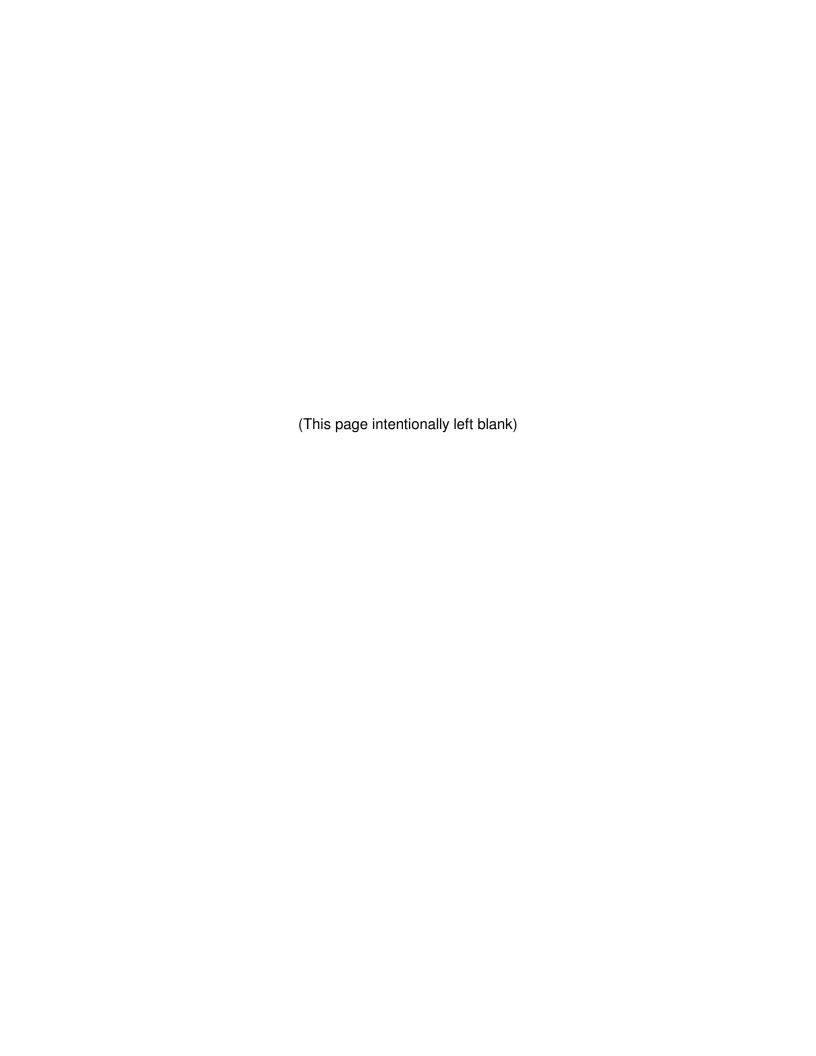
We have previously audited Shanti's 2017 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 23, 2017. In our opinion, the summarized comparative information presented herein as of and for the year ended February 28, 2017 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Reporting Required by Government Auditing Standards

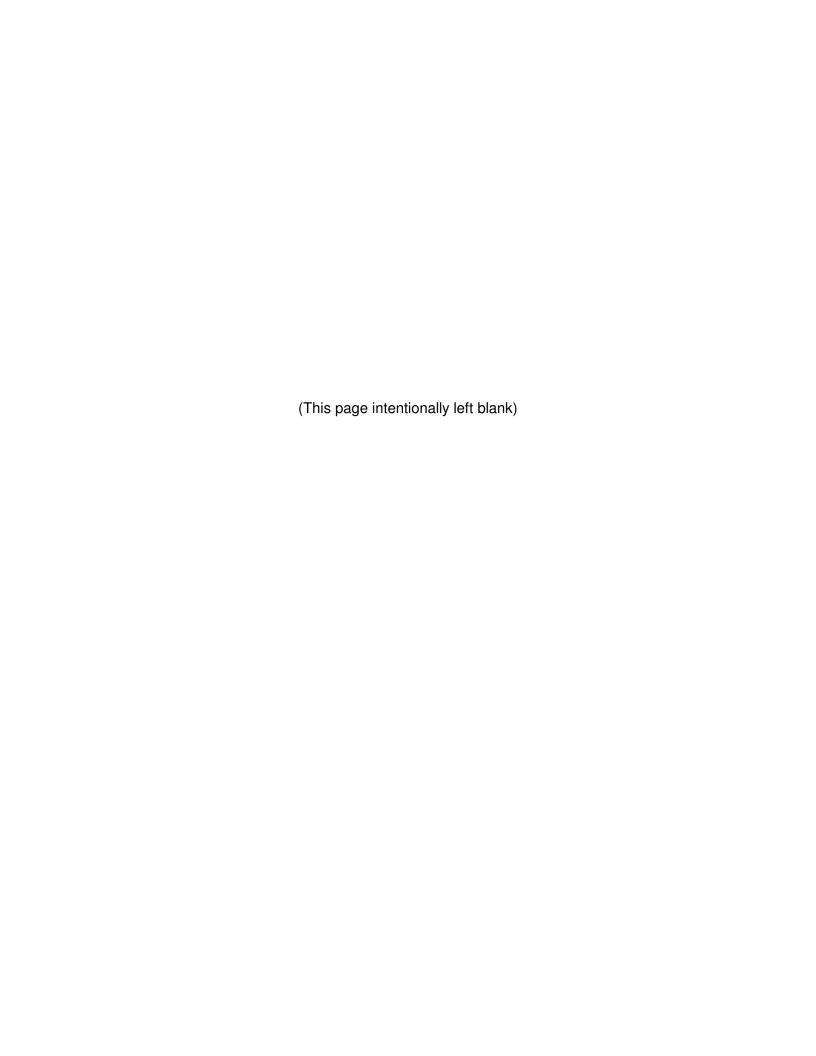
In accordance with *Government Auditing Standards*, we have also issued our report dated August 24, 2018 on our consideration of Shanti Orange County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Shanti Orange County's internal control over financial reporting and compliance.

Irvine, California August 24, 2018

Davis Fan CP







STATEMENT OF FINANCIAL POSITION

February 28, 2018 (with comparative totals as of February 28, 2017)

	2018	2017		
ASSETS Current assets:				
Cash and investments (note 2)	\$ 278,961	\$ 300,355		
Grants receivable (note 3)	66,833	25,446		
Deposits	8,500	8,500		
TOTAL CURRENT ASSETS	354,294	334,301		
Noncurrent assets:				
Property and equipment, net (note 4)	1,127	496		
TOTAL NONCURRENT ASSETS	1,127	496		
TOTAL ASSETS	\$ 355,421	\$ 334,797		
LIABILITIES AND NET ASSETS				
Current liabilities:				
Accrued liabilities (note 1(i))	\$ 48,715	\$ 24,077		
Deferred rent (note 5)	15,595	1,682		
TOTAL CURRENT LIABILITIES	64,310	25,759		
Net assets:				
Unrestricted	288,611	309,038		
Temporarily restricted	2,500			
TOTAL NET ASSETS	291,111	309,038		
TOTAL LIABILITIES AND NET ASSETS	\$ 355,421	\$ 334,797		

STATEMENT OF ACTIVITIES

Year ended February 28, 2018 (with comparative totals for the year ended February 28, 2017)

Support and revenues: Grants and contracts \$ 303,758 \$ 187,888 Contributions 12,590 35,499 Special events, net of direct costs 76,767 19,371 Investment income 28,224 41,109 Mental health income 115,463 46,299 Miscellaneous revenue 6,191 - Net assets released from purpose restrictions - 25,500 Total support and revenues 542,993 355,656 Expenses: 7 7 25,500 Expenses: 214,293 170,777 Mental health services 214,293 170,777 Mental health services 249,934 155,782 Education and prevention 39,118 42,146 Total program services 503,345 368,705 Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 60,075 54,135 Temporase (decrease) in unrestricted net assets (20,427)		2018	2017
Grants and contracts \$ 303,758 \$ 187,888 Contributions 12,590 35,489 Special events, net of direct costs 76,767 19,371 Investment income 28,224 41,109 Mental health income 115,463 46,299 Miscellaneous revenue 6,191 - Net assets released from purpose restrictions - 25,500 Total support and revenues 542,993 355,656 Expenses: Program services: 214,293 170,777 Mental health services 214,293 170,777 Mental health services 249,934 155,782 Education and prevention 39,118 42,146 Total program services 503,345 368,705 Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support	UNRESTRICTED NET ASSETS		
Expenses Program services Case management services 214,293 170,777 Mental health services 249,934 155,782 Education and prevention 39,118 42,146 Total program services 503,345 368,705 Supporting services 503,345 368,705 Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 60,075 54,135 Total expenses 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: Grants and contracts 2,500 22,500 Contributions - 3,000 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - (25,500) Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Grants and contracts Contributions Special events, net of direct costs Investment income Mental health income Miscellaneous revenue Net assets released from purpose restrictions	\$ 12,590 76,767 28,224 115,463 6,191	\$ 35,489 19,371 41,109 46,299 - 25,500
Program services: 214,293 170,777 Mental health services 249,934 155,782 Education and prevention 39,118 42,146 Total program services 503,345 368,705 Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 60,075 54,135 Total expenses 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: 2,500 22,500 Contributions 2,500 25,500 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Total support and revenues	 542,993	 355,656
Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 60,075 54,135 Total expenses 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: 2,500 22,500 Contributions - 3,000 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Program services: Case management services Mental health services	249,934	 155,782
Supporting services: Fundraising 45,440 42,602 General and administrative 14,635 11,533 Total supporting services 60,075 54,135 Total expenses 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: 2,500 22,500 Contributions - 3,000 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Total program services	503,345	368,705
Total expenses 563,420 422,840 Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: 2,500 22,500 Grants and contracts 2,500 22,500 Contributions - 3,000 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Fundraising	-	=
Increase (decrease) in unrestricted net assets (20,427) (67,184) TEMPORARILY RESTRICTED NET ASSETS Support and revenues: Grants and contracts 2,500 22,500 Contributions - 3,000 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions - (25,500) Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Total supporting services	 60,075	 54,135
TEMPORARILY RESTRICTED NET ASSETSSupport and revenues:2,50022,500Grants and contracts2,50022,500Contributions-3,000Total support and revenues2,50025,500Net assets released from purpose restrictions-(25,500)Increase (decrease) in temporarily restricted net assets2,500-Increase (decrease) in net assets(17,927)(67,184)Net assets at beginning of year309,038376,222	Total expenses	 563,420	 422,840
Support and revenues: Grants and contracts Contributions C	Increase (decrease) in unrestricted net assets	 (20,427)	 (67,184)
Grants and contracts Contributions Total support and revenues 2,500 22,500 25,500 Total support and revenues 2,500 25,500 Net assets released from purpose restrictions Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	TEMPORARILY RESTRICTED NET ASSETS		
Net assets released from purpose restrictions-(25,500)Increase (decrease) in temporarily restricted net assets2,500-Increase (decrease) in net assets(17,927)(67,184)Net assets at beginning of year309,038376,222	Grants and contracts	2,500	-
Increase (decrease) in temporarily restricted net assets 2,500 - Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Total support and revenues	2,500	25,500
Increase (decrease) in net assets (17,927) (67,184) Net assets at beginning of year 309,038 376,222	Net assets released from purpose restrictions	 	 (25,500)
Net assets at beginning of year 309,038 376,222	Increase (decrease) in temporarily restricted net assets	2,500	
	Increase (decrease) in net assets	(17,927)	(67,184)
	Net assets at beginning of year	 309,038	 376,222
	Net assets at end of year	\$ 291,111	\$ 309,038

STATEMENT OF FUNCTIONAL EXPENSES

Year ended February 28, 2018 (with comparative totals for the year ended February 28, 2017)

	Program Services			
	Case Management		Mental Health	Education and
	Services		Services	Prevention
Salaries	\$	136,123	82,591	24,659
Payroll taxes		11,264	9,098	1,874
Employee benefits		15,826	935	1,223
TOTAL SALARIES AND				
RELATED EXPENSES		163,213	92,624	27,756
Advertising and public relations		_	_	_
Rent (note 5)		33,193	41,491	4,149
Accounting and audit		6,330	7,125	678
Telephone and IT		4,368	4,367	4,332
Office supplies		1,882	3,962	783
Postage		81	81	81
Insurance		2,846	2,846	685
Mileage		1,504	65	281
Miscellaneous		876	1,017	373
Direct services - professional			96,356	
OTHER EXPENSES BEFORE				
DEPRECIATION		51,080	157,310	11,362
DEPRECIATION (note 4)				
TOTAL EXPENSES	\$	214,293	249,934	39,118

Program Services	Supporting Services		Total	als		
		General and				
Total	Fundraising	Administrative	Total	2018	2017	
243,373	35,188	10,898	46,086	289,459	220,042	
22,236	1,479	898	2,377	24,613	18,445	
17,984	2,014	59	2,073	20,057	12,499	
283,593	38,681	11,855	50,536	334,129	250,986	
-	-	-	-	-	2,953	
78,833	2,489	1,660	4,149	82,982	65,054	
14,133	449	369	818	14,951	15,151	
13,067	697	185	882	13,949	12,581	
6,627	335	9	344	6,971	3,732	
243	14	14	28	271	223	
6,377	201	161	362	6,739	8,045	
1,850	229	28	257	2,107	1,945	
2,266	2,345	87	2,432	4,698	2,908	
96,356	-	-	-	96,356	58,686	
219,752	6,759	2,513	9,272	229,024	171,278	
		267	267	267	576	
503,345	45,440	14,635	60,075	563,420	422,840	

STATEMENT OF CASH FLOWS

Year ended February 28, 2018 (with comparative totals for the year ended February 28, 2017)

	2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES Increase (decrease) in net assets Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used for) operating activities:	\$ (17,927)	\$ (67,184)
Depreciation Net realized and unrealized loss (gain) on sale of investments (Increase) decrease in grants receivable (Increase) decrease in deposits Increase (decrease) in accrued liabilities Increase (decrease) in deferred rent	267 (28,049) (41,387) - 24,638 13,913	576 (36,061) (3,109) (2,000) 336 (9,755)
TOTAL ADJUSTMENTS	(30,618)	(50,013)
NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES	(48,545)	(117,197)
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of property and equipment Sales of investments Purchases of investments	(898) 184,302 (105,537)	- 238,251 (135,900)
NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES	77,867	102,351
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	29,322	(14,846)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	28,295	43,141
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 57,617	\$ 28,295
Reconciliation of cash and cash equivalents to amounts reported on the Statements of Financial Position: Cash and investments Less: non-cash equivalents	\$ 278,961 (221,344)	\$ 300,355 (272,060)
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 57,617	\$ 28,295

NONCASH INVESTING AND FINANCING ACTIVITIES:

There were no significant noncash investing and financing activities for the fiscal years ended February 28, 2018 and February 28, 2017.

NOTES TO FINANCIAL STATEMENTS

Year ended February 28, 2018

(1) Summary of significant accounting policies

Shanti Orange County (Organization or Shanti) is a California non-profit corporation whose mission is to enhance the health and well-being of those affected by HIV/AIDS and other chronic diseases through prevention, education and life-saving supportive services; and strives for zero new infections in Orange County. The Organization is also known as the HIV/AIDS Agency with the Caring Heart. The Organization's programs are supported primarily by grant funding and fundraising activities.

The main goal is to provide personalized services in a safe and confidential environment.

A description of the Organization's program services are as follows:

Case Management Services provide Shanti clients important linkages and referrals to the wide range of services crucial to maintaining health and well-being while living with the HIV disease. The goal is to assist consumers in the management of the HIV disease. An individualized service plan, a needs assessment, and an action plan are developed and followed on an ongoing basis to assure direction and assistance. Referrals to services include medical care, pharmaceutical case management for drug assistance, housing options, practical services, benefits counseling, food/meals, and mental health services.

Mental Health Services provide Shanti clients with psychological services in the form of weekly group therapy and individual psychotherapy. The goal is to assist clients with managing the profound psychological impact of HIV/AIDS on their lives and to help strengthen their inner resolve to adhere to medical treatment in coping with the disease. These services help overcome the isolation and stigma that many patients may experience, and offer them opportunities to re-engage with fellow sufferers and find new meaning and hope in their lives. The program includes the following:

 <u>Navigating the Journey and Shanti Pathways</u> – a psychotherapeutic modality addressing issues of long term HIV/AIDS survivors. This eight session group explores health and life management respective of HIV/AIDS and can continue to meet individually to plan for their future, setting short term and long term goals.

<u>Medi-Cal</u> – Shanti is now a Medi-Cal provider of mental health services. The Affordable Care Act has opened avenues for greater segments of the Orange County community to access individual and group therapy. Shanti has been providing these services for over 27 years and is positioned to respond to new opportunities.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(1) Summary of significant accounting policies, (continued)

Education and Prevention – Shanti Orange County's HIV/AIDS Education Outreach and Prevention Program provides critical information and support. The Organization's goals are twofold; to empower those living with HIV/AIDS so that they can better adhere to medical treatment, achieve optimal wellness, and prevent further spread of the disease; and outreach to the greater community by providing seminars and discussion sessions with college and high school students, senior citizens, providers of services and as well as participate in community health and wellness fairs.

The program includes the following components:

- <u>Circle of Women</u> open to the growing number of women impacted by HIV/AIDS. The Circle of Women includes monthly support groups and a quarterly education series that provides information on HIV/AIDS, its transmission, treatment, and prevention.
- <u>Circulo Latino</u> open to Latino men and women living with HIV/AIDS. The Circulo Latino group, conducted in Spanish, includes monthly support and information on HIV/AIDS, its transmission, treatment, services available and prevention.
- <u>Positive 12 Step Group</u> an Alcoholics Anonymous meeting for individuals living with HIV/AIDS in recovery. This group meets weekly and is peer led, dealing with issues surrounding HIV/AIDS and addiction in sobriety.
- <u>Shanti Ambassadors</u> a supportive group of consumers and community volunteers working together to promote healthy living while planning and coordinating activities and trainings to educate the community at large regarding HIV and AIDS.

The following summary of significant accounting policies identifies specific accounting principles applied in the accompanying financial statements:

(a) Basis of accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(1) Summary of significant accounting policies, (continued)

(b) Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

(c) Fair value measurements

The Organization follows ASC 958-205, which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 958-205 are described as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value:

	Investments at Fair Value as of February 28, 2018			
	Level 1	Level 2	Level 3	<u>Total</u>
Corporate Stocks	\$221,344			\$221,344
	\$221,344	-		\$221,344

NOTES TO FINANCIAL STATEMENTS

(Continued)

(1) Summary of significant accounting policies, (continued)

(d) Financial statement presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

(e) Restricted and unrestricted revenue and support

The Organization records contributions received as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

(f) Property and equipment

Property and equipment exceeding \$500 and an estimated useful life of 3 years or more are capitalized and recorded at cost. Donated items are recorded at management's best estimate of the fair market value at the time of donation. Furniture and fixtures and equipment are depreciated over an estimated useful life of 3 to 5 years using the straight-line method, assuming no salvage value.

(g) Federal and state income taxes

The Organization is organized as a not-for-profit entity under the general nonprofit corporation laws of the State of California. A determination letter confirming exemption from Federal income tax under Section 501(c)(3) of the Internal Revenue Code has been obtained. Revenues subject to unrelated business income tax (UBIT) were insignificant and would not generate a tax liability. In addition, an exemption from California franchise taxes has been obtained. Therefore, no provision has been made for Federal income taxes or State franchise taxes in the accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(1) Summary of significant accounting policies, (continued)

(h) Use of estimates

The preparation of these financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

(i) Accrued liabilities

The Organization's policy is to record accumulated vacation when earned. As of February 28, 2018, accrued liabilities were \$48,715. Of this amount, \$9,219 was accrued vacation liability.

(j) Expense allocation

The costs of providing the various programs and other activities have been summarized on a functional basis in the "Statement of Activities" and in the "Statement of Functional Expenses." Accordingly, certain costs have been allocated among the programs and supporting services benefited.

(k) Prior year data

Selected information regarding the prior year has been included in the accompanying financial statements. Certain reclassifications have been made to prior year amounts in order to conform to the current year presentation. This information has been included for comparison purposes only and does not represent a complete presentation in accordance with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Organization's prior year financial statements, from which this selected financial data was derived.

(I) Subsequent events

Subsequent events were evaluated through August 24, 2018, which is the date the financial statements were available to be issued.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(2) Cash and investments

Cash and investments consisted of the following at February 28, 2018:

 Cash and cash equivalents
 \$ 57,617

 Investments
 221,344

 \$ 278,961

Cash and cash equivalents consisted of the following at February 28, 2018:

Demand deposits \$ 57,617 \$ 57,617

Investments consisted of corporate stocks at February 28, 2018.

Investment return is summarized as follows for the year ended February 28, 2018:

Interest dividends \$ 6,218

Net realized and unrealized gains and losses 28,049

Investment fees (6,043)
\$ 28,224

(3) Grants receivable

The Organization participates in the 340B Prescription Drug Program. The program generated net revenues of \$58,634 during the year. The financial statements reflect a receivable of \$43,63 at February 28, 2018 related to the program.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(4) **Property and equipment**

Property and equipment consisted of the following at February 28, 2018:

Equipment	\$ 2,991
Furniture and fixtures	 9,963
Total	12,954
Accumulated depreciation	 (11,826)
Net property and equipment	\$ 1,128

Depreciation expense for the year was \$267.

(5) Office Lease

In September 2011, the Organization entered into a lease agreement with Dolphinshire/Fountain Plaza, L.L.C. (Lessor) commencing on November 1, 2011 for offices located in Laguna Hills, California. Monthly rent is \$6,702 per month through May 1, 2017 escalating by 3% annually until the lease agreement ends June 30, 2022.

On November 18, 2016, the Organization extended their lease for a period of five years and two months commencing on May 1, 2017 and expiring on June 30, 2022. Monthly rent is \$6,702 per month escalating annually.

The Organization records rent expense on a straight-line basis. The deferred rent liability pertaining to the free rent at the beginning of the lease and future rent increases has been calculated and will be recognized over the term of the lease. Minimum future rental payments under the lease are summarized as follows:

Year Ending	Total Lease
February 2018	<u>Payment</u>
2019	\$ 82,434
2020	84,906
2021	87,450
2022	90,076
Thereafter	30,624
	\$ 375,490

Rent expense, including certain facility costs, for the year ended February 28, 2018 was \$82,982.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(6) Commitments and contingencies

The Organization receives a substantial portion of its revenues from government grants and contracts, all of which are subject to audit by the government. The ultimate determination of amounts received under these programs generally is based upon allowable costs reported to and audited by the government. Until such audits have been completed and final settlement reached, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

(7) Concentrations

The Organization's sources of revenues are mainly from government grants and private donations. Of the total revenues, approximately 32% was received from the County of Orange for the year ended February 28, 2018.

(8) <u>Decrease in Net Assets</u>

Fiscal year 2017-2018 was a year of continued transition both programmatically and financially for Shanti Orange County, to maintain our viability in the changing face of HIV disease and to continue to meet the needs of the moderate to low income demographics. Our expanded mission to include chronic illness, mental health and substance abuse concerns has come with significant expansion in staffing, in order to accommodate the significant mental health needs of our community.

Our mental health program continues to grow as Shanti has become an approved provider for CalOptima, Medicare, Cigna, Blue Shield, Healthnet/MHN and private pay, with referrals coming in at a steady pace. To meet the demand for these services we have moved to a different staffing model. Formerly Shanti used pre-doctoral interns and provided a minimal monthly stipend. In order to best treat the complex needs of the community we now see, we are using post-doctoral psychology assistants and licensed psychologists qualified to provide these therapeutic services. Therefore, the staffing costs for this program have significantly increased over the last 3 years. In addition, our mission to meet the needs of low income clients may result in the agency providing probono services. Our financial goal is for this program to ultimately be totally self-sustaining in nature, and we made significant progress toward this goal in the fiscal year 2017-2018.

NOTES TO FINANCIAL STATEMENTS

(Continued)

(8) <u>Decrease in Net Assets, (Continued)</u>

Ryan White federal funds contracted through the County of Orange continued to fund salaries for the case managers and partial funding for the executive director position, but by no means funds the case management program.

The dedicated Board of Directors and staff continue to identify new strategies to expand our fiscal footprint engaging individual donors, corporations and private foundations, to provide a balanced portfolio to fund the programs sought after by the community. Shanti remains committed to maintain a qualified program staff with a limited administrative staff, utilizing community volunteers and student interns in order to have the majority of our funds being directed to programs.



Board of Directors Shanti Orange County Laguna Hills, California

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Shanti Orange County (a non-profit organization), which comprise the statement of financial position as of February 28, 2018, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 24, 2018.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Shanti Orange County's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Shanti Orange County's internal control. Accordingly, we do not express an opinion on the effectiveness of Shanti Orange County's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Shanti Orange County's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

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The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Irvine, California August 24, 2018