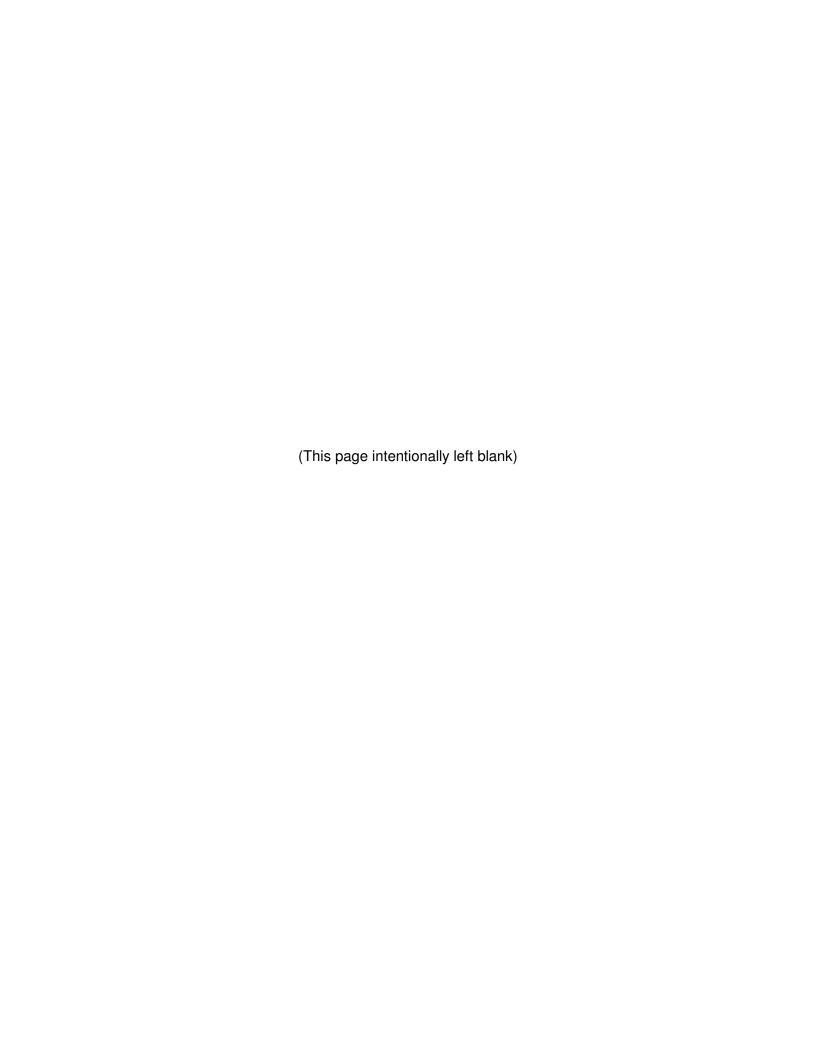
# SHANTI ORANGE COUNTY FINANCIAL STATEMENTS

Year ended February 29, 2016

(With Independent Auditors' Report Thereon)

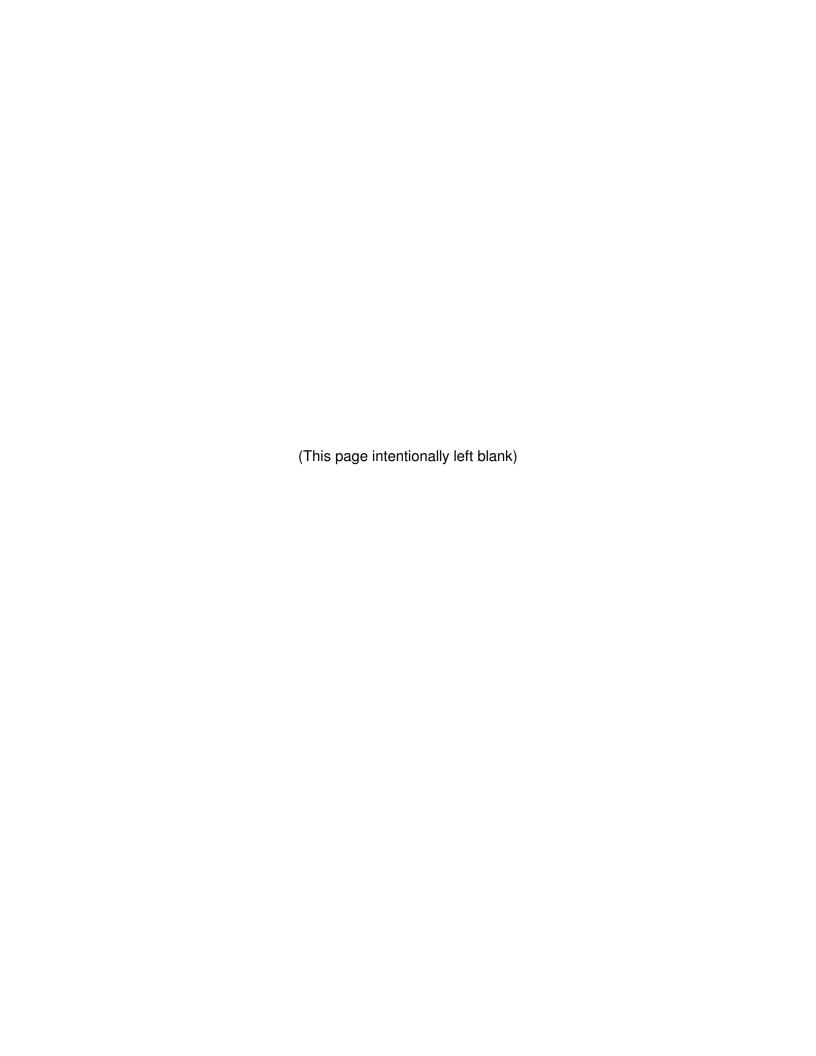


# FINANCIAL STATEMENTS

Year ended February 29, 2016

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Board of Directors Shanti Orange County Laguna Hills, California

# Independent Auditors' Report

We have audited the accompanying financial statements of Shanti Orange County ("Shanti"), which comprise the statement of financial position as of February 29, 2016, and the related statements of activities, statement of function expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Shanti Orange County as of February 29, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### Emphasis of Matter

As described further in note 9 to the financial statements, the organization has reported a decrease of net assets for the last two fiscal years. Our opinion is not modified with respect to this matter.

#### Report on Summarized Comparative Information

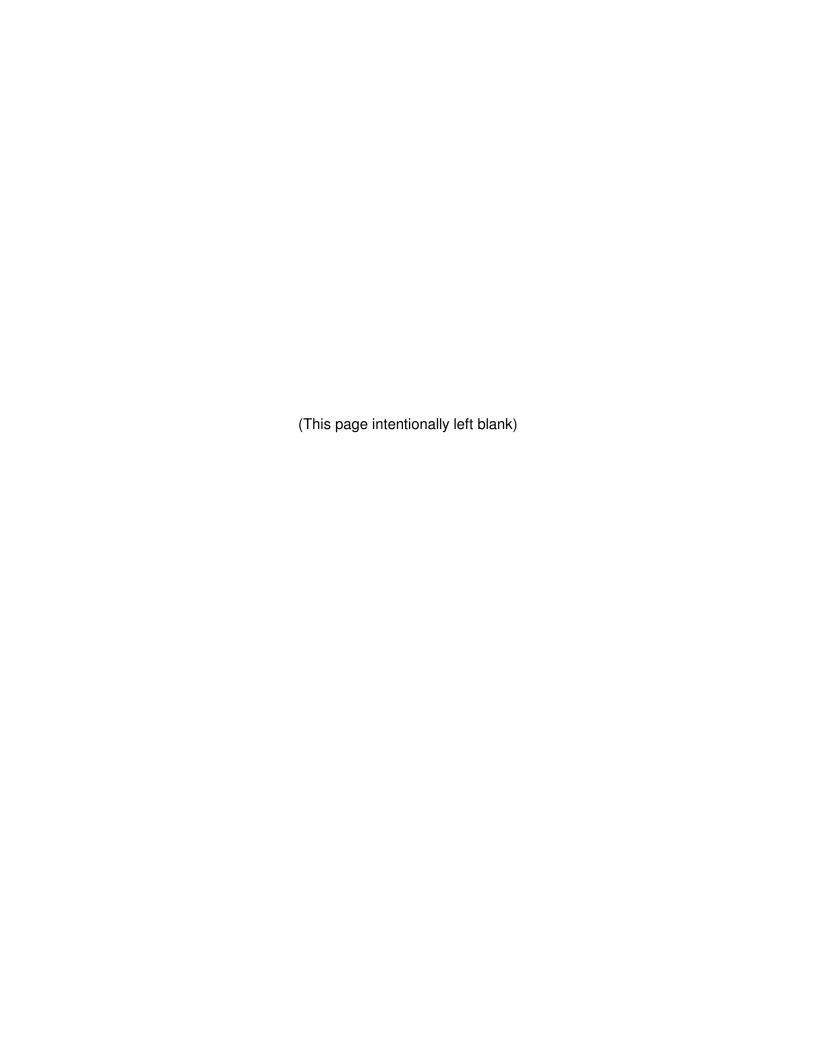
We have previously audited Shanti's 2015 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated July 27, 2015. In our opinion, the summarized comparative information presented herein as of and for the year ended February 28, 2015 is consistent, in all material respects, with the audited financial statements from which it has been derived.

# Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 12, 2016 on our consideration of Shanti Orange County's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Shanti Orange County's internal control over financial reporting and compliance.

Irvine, California August 12, 2016

Davis Fan UP





# STATEMENT OF FINANCIAL POSITION

February 29, 2016 (with comparative totals as of February 28, 2015)

|  | 2016       | 2015    |
|--|------------|---------|
| ASSETS   |            |         |
| Current assets:  |            |         |
| Cash and investments (note 2)                                    | \$ 381,491 | 460,426 |
| Grants receivable (note 3)                                       | 22,337     | 9,905   |
| Deposits   | 6,500      | 6,500   |
| Prepaid expenses   |            | 5,767   |
| TOTAL CURRENT ASSETS   | 410,328    | 482,598 |
| Noncurrent assets:   |            |         |
| Property and equipment, net of accumulated depreciation (note 4) | 1,072      | 2,059   |
| TOTAL NONCURRENT ASSETS  | 1,072      | 2,059   |
| TOTAL ASSETS   | \$ 411,400 | 484,657 |
| LIABILITIES AND NET ASSET  | Γ <u>S</u> |         |
| Current liabilities:   |            |         |
| Accrued liabilities (note 1i)                                    | \$ 23,741  | 27,486  |
| Deferred rent (note 5)   | 11,437     | 19,166  |
| TOTAL CURRENT LIABILITIES  | 35,178     | 46,652  |
| Net assets (note 6):   |            |         |
| Unrestricted   | 376,222    | 438,005 |
| Temporarily restricted   |            |         |
| TOTAL NET ASSETS   | 376,222    | 438,005 |
| TOTAL LIABILITIES AND NET ASSETS                                 | \$ 411,400 | 484,657 |

# STATEMENT OF ACTIVITIES

Year ended February 29, 2016 (with comparative totals for the year ended February 28, 2015)

|  | 2016       | 2015     |
|--|------------|----------|
| UNRESTRICTED NET ASSETS                                  |            |          |
| Support and revenues:                                    |            |          |
| Grants and contracts                                     | \$ 247,346 | 251,413  |
| Contributions  | 21,780     | 14,815   |
| Special events - net of direct costs                     | 38,926     | 34,675   |
| Investment income (loss)                                 | (11,925)   | 28,002   |
| Donated services   | -          | 42,014   |
| Mental health income                                     | 16,561     | 3,015    |
| Net assets released from purpose restrictions            | 17,644     | 7,416    |
| Total support and revenues                               | 330,332    | 381,350  |
| Expenses:  |            |          |
| Program services:  |            |          |
| Case management services                                 | 114,569    | 117,642  |
| Mental health services                                   | 101,526    | 153,561  |
| Education and prevention                                 | 70,210     | 81,530   |
| Home delivered meals                                     | 44,887     | 50,226   |
| Total program services                                   | 331,192    | 402,959  |
| Supporting services:                                     |            |          |
| Fundraising  | 46,375     | 42,764   |
| General and administrative                               | 14,548     | 7,623    |
| Total supporting services                                | 60,923     | 50,387   |
| Total expenses   | 392,115    | 453,346  |
| Increase (decrease) in unrestricted net assets           | (61,783)   | (71,996) |
| TEMPORARILY RESTRICTED NET ASSETS                        |            |          |
| Support and revenues:                                    |            |          |
| Grants and contracts                                     | 17,500     | -        |
| Contributions  | 144        |          |
| Total support and revenues                               | 17,644     | -        |
| Net assets released from purpose restrictions            | (17,644)   | (7,416)  |
| Increase (decrease) in temporarily restricted net assets |            | (7,416)  |
| Increase (decrease) in net assets                        | (61,783)   | (79,412) |
| Net assets at beginning of year                          | 438,005    | 517,417  |
| Net assets at end of year                                | \$ 376,222 | 438,005  |

# STATEMENT OF FUNCTIONAL EXPENSES

Year ended February 29, 2016 (with comparative totals for the year ended February 28, 2015)

|                                  | Program Services                        |         |          |               |
|----------------------------------|---|---------|----------|---------------|
|                                  | Case Management Mental Health Education |         |          | Education and |
|                                  | S                                       | ervices | Services | Prevention    |
|                                  |   |         |          |               |
| Salaries                         | \$                                      | 73,111  | 26,431   | 32,669        |
| Payroll taxes                    |   | 6,352   | 2,655    | 2,713         |
| Employee benefits                |   | 3,960   | 977      | 1,966         |
| TOTAL SALARIES AND               |   |         |          |               |
| RELATED EXPENSES                 |   | 83,423  | 30,063   | 37,348        |
| Advertising and public relations |   | 963     | 522      | 512           |
| Rent (note 5)                    |   | 18,677  | 18,677   | 18,677        |
| Accounting and audit             |   | 3,656   | 5,119    | 3,656         |
| Donated services                 |   | -       | -        | -             |
| Meals delivered                  |   | -       | -        | -             |
| Telephone and IT                 |   | 2,679   | 3,040    | 3,043         |
| Office supplies                  |   | 461     | 540      | 1,795         |
| Postage                          |   | 42      | 42       | 42            |
| Insurance                        |   | 3,264   | 3,165    | 3,411         |
| Mileage                          |   | 492     | 193      | 981           |
| Miscellaneous                    |   | 42      | 76       | 405           |
| Direct services - professional   |   | 582     | 39,833   | 163           |
| OTHER EXPENSES BEFORE            |   |         |          |               |
| DEPRECIATION                     |   | 30,858  | 71,207   | 32,685        |
| DEPRECIATION (note 4)            |   | 288     | 256      | 177           |
| TOTAL EXPENSES                   | \$                                      | 114,569 | 101,526  | 70,210        |

| Program Ser    | Program Services |             | Supporting Services |        |         |         |
|----------------|------------------|-------------|---------------------|--------|---------|---------|
| Home Delivered |                  | General and |                     | Tot    | als     |         |
| Meals          | Total            | Fundraising | Administrative      | Total  | 2016    | 2015    |
|                |                  |             |                     |        |         |         |
| 19,449         | 151,660          | 21,588      | 9,702               | 31,290 | 182,950 | 176,861 |
| 1,766          | 13,486           | 1,274       | 574                 | 1,848  | 15,334  | 15,141  |
| 985            | 7,888            | 1,001       | 1,011               | 2,012  | 9,900   | 18,125  |
|                |                  |             |                     |        |         |         |
|                |                  |             |                     |        |         |         |
| 22,200         | 173,034          | 23,863      | 11,287              | 35,150 | 208,184 | 210,127 |
|                |                  |             |                     |        |         |         |
| -              | 1,997            | 93          | -                   | 93     | 2,090   | 1,076   |
| 3,735          | 59,766           | 1,245       | 1,245               | 2,490  | 62,256  | 63,469  |
| 1,313          | 13,744           | 439         | 439                 | 878    | 14,622  | 14,657  |
| -              | -                | -           | -                   | -      | -       | 42,014  |
| 15,547         | 15,547           | -           | -                   | -      | 15,547  | 12,509  |
| 591            | 9,353            | 635         | 144                 | 779    | 10,132  | 10,096  |
| 459            | 3,255            | 655         | -                   | 655    | 3,910   | 6,128   |
| -              | 126              | 7           | 9                   | 16     | 142     | 243     |
| 814            | 10,654           | 488         | 227                 | 715    | 11,369  | 9,451   |
| 31             | 1,697            | 181         | 48                  | 229    | 1,926   | 2,268   |
| 84             | 607              | 2,553       | 1,112               | 3,665  | 4,272   | 4,327   |
| -              | 40,578           | 16,100      | -                   | 16,100 | 56,678  | 74,909  |
|                |                  |             |                     |        |         |         |
|                |                  |             |                     |        |         |         |
| 22,574         | 157,324          | 22,396      | 3,224               | 25,620 | 182,944 | 241,147 |
|                |                  |             |                     |        |         |         |
| 113            | 834              | 116         | 37                  | 153    | 987     | 2,072   |
|                |                  |             |                     |        |         |         |
| 44,887         | 331,192          | 46,375      | 14,548              | 60,923 | 392,115 | 453,346 |

#### STATEMENT OF CASH FLOWS

Year ended February 29, 2016 (with comparative totals for the year ended February 28, 2015)

|  | 2016                               | 2015                                  |
|--|------------------------------------|---------------------------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES Increase (decrease) in net assets Adjustments to reconcile increase (decrease) in net assets to net cash provided by (used for) operating activities: | \$ (61,783)                        | (79,412)                              |
| Depreciation Net realized and unrealized loss (gain) on sale of investments (Increase) decrease in grants receivable (Increase) decrease in prepaid expenses                               | 987<br>17,851<br>(12,432)<br>5,767 | 2,072<br>(28,002)<br>1,600<br>(5,767) |
| Increase (decrease) in accrued liabilities Increase (decrease) in deferred rent  | (3,745)<br>(7,729)                 | (1,839)<br>1,165                      |
| TOTAL ADJUSTMENTS  | 699                                | (30,771)                              |
| NET CASH PROVIDED BY (USED FOR) OPERATING ACTIVITIES   | (61,084)                           | (110,183)                             |
| CASH FLOWS FROM INVESTING ACTIVITIES Sales of investments Purchases of investments Purchase of fixed assets  | 277,115<br>(182,075)               | 105,479<br>(31,275)<br>(960)          |
| NET CASH PROVIDED BY (USED FOR) INVESTING ACTIVITIES   | 95,040                             | 73,244                                |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS   | 33,956                             | (36,939)                              |
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR   | 9,185                              | 46,124                                |
| CASH AND CASH EQUIVALENTS, END OF YEAR   | \$ 43,141                          | 9,185                                 |
| Reconciliation of cash and cash equivalents to amounts reported on the Statements of Financial Position:  Cash and investments  Less: non-cash equivalents                                 | \$ 381,491<br>(338,350)            | 460,426<br>(451,241)                  |
| CASH AND CASH EQUIVALENTS, END OF YEAR   | \$ 43,141                          | 9,185                                 |

# NONCASH INVESTING AND FINANCING ACTIVITIES:

There were no significant noncash investing and financing activities for the fiscal years ended February 28, 2016 and February 28, 2015.

#### **NOTES TO FINANCIAL STATEMENTS**

Year ended February 29, 2016

# (1) Summary of significant accounting policies

Shanti Orange County (Organization or Shanti) is a California non-profit corporation whose mission is to enhance the health and well-being of those affected by HIV/AIDS and other chronic diseases through prevention, education and life-saving supportive services; and strives for zero new infections in Orange County. The Organization is also known as the HIV/AIDS Agency with the Caring Heart. The Organization's programs are supported primarily by grant funding and fundraising activities.

The main goal is to provide personalized services in a safe and confidential environment.

A description of the Organization's program services are as follows:

Case Management services provide Shanti clients important linkages and referrals to the wide range of services crucial to maintaining health and well-being while living with the HIV disease. The goal is to assist consumers in the management of the HIV disease. An individualized service plan, a needs assessment and an action plan are developed and followed on an ongoing basis to assure direction and assistance. Referrals to services include medical care, pharmaceutical case management for drug assistance, housing options, practical services, benefits counseling, food/meals and mental health services.

**Mental Health services** provide Shanti clients with psychological services in the form of weekly group therapy and individual psychotherapy. The goal is to assist clients with managing the profound psychological impact of HIV/AIDS on their lives and to help strengthen their inner resolve to adhere to medical treatment in coping with the disease. These services help overcome the isolation and stigma that many patients may experience, and offer them opportunities to re-engage with fellow sufferers and find new meaning and hope in their lives.

- <u>Navigating the Journey and Shanti Pathways</u> a psychotherapeutic modality addressing issues of long term HIV/AIDS survivors. This eight session group explores health and life management respective of HIV/AIDS and can continue to meet individually to plan for their future, setting short term and long term goals.
- <u>Medi-Cal</u> Shanti is now a Medi-Cal provider of mental health services. The
  Affordable Care Act has opened avenues for greater segments of the Orange
  County community to access individual and group therapy. Shanti has been
  providing these services for over 27 years and is positioned to respond to new
  opportunities.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

# (1) Summary of significant accounting policies, (continued)

**Education and Prevention**— Shanti Orange County's HIV/AIDS Education Outreach and Prevention Program provides critical information and support. Our goals are twofold; to empower those living with HIV/AIDS so that they can better adhere to medical treatment, achieve optimal wellness, and prevent further spread of the disease; and outreach to the greater community by providing seminars and discussion sessions with college and high school students, senior citizens, providers of services and as well as participate in community health and wellness fairs.

The program includes the following components:

- <u>Circle of Women</u> open to the growing number of women impacted by HIV/AIDS. The Circle of Women includes monthly support groups and a quarterly education series that provides information on HIV/AIDS, its transmission, treatment, and prevention.
- <u>Circulo Latino</u> open to Latino men and women living with HIV/AIDS. The Circulo Latino group, conducted in Spanish, includes monthly support and information on HIV/AIDS, its transmission, treatment, services available and prevention.
- <u>Positive 12 Step Group</u> an Alcoholics Anonymous meeting for individuals living with HIV/AIDS in recovery. This group meets weekly and is peer led, dealing with issues surrounding HIV/AIDS and addiction in sobriety.
- <u>Shanti Ambassadors</u> a supportive group of consumers and community volunteers working together to promote healthy living while planning and coordinating activities and trainings to educate the community at large regarding HIV and AIDS.

**Home Delivered Meals** program serves homebound and disabled, low-income individuals living with HIV/AIDS by providing nutritious meals delivered daily by caring volunteers.

The following summary of significant accounting policies identifies specific accounting principles applied in the accompanying financial statements:

#### (a) Basis of accounting

The financial statements of the Organization have been prepared on the accrual basis of accounting and accordingly reflect all significant receivables, payables, and other liabilities.

# **NOTES TO FINANCIAL STATEMENTS**

(Continued)

# (1) Summary of significant accounting policies, (continued)

#### (b) Cash and cash equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less to be cash equivalents.

#### (c) Fair value measurements

The Organization follows ASC 958-205, which establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 958-205 are described as follows:

- Level 1 Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The following table sets forth by level, within the fair value hierarchy, the Organization's investments at fair value:

|                                  | Investments at Fair Value as of February 29, 2016 |                |         |                   |
|----------------------------------|---|----------------|---------|-------------------|
|                                  | Level 1   | Level 2        | Level 3 | <u>Total</u>      |
| Corporate Stocks<br>Mutual Funds | \$ 195,175<br>33,355                              | -              | -       | 195,175<br>33,355 |
| Corporate Notes                  |   | 109,820        |         | 109,820           |
|                                  | <u>\$ 228,530</u>                                 | <u>109,820</u> |         | <u>338,350</u>    |

#### NOTES TO FINANCIAL STATEMENTS

(Continued)

#### (1) Summary of significant accounting policies, (continued)

# (d) Financial statement presentation

The Organization reports information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

#### (e) Restricted and unrestricted revenue and support

The Organization records contributions received as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Activities as net assets released from restrictions.

### (f) Property and equipment

Property and equipment exceeding \$500 and an estimated useful life of 3 years or more are capitalized and recorded at cost. Donated items are recorded at management's best estimate of the fair market value at the time of donation. Furniture and fixtures and equipment are depreciated over an estimated useful life of 3 to 5 years using the straight-line method, assuming no salvage value.

### (q) Federal and state income taxes

The Organization is organized as a not-for-profit entity under the general nonprofit corporation laws of the State of California. A determination letter confirming exemption from Federal income tax under Section 501(c)(3) of the Internal Revenue Code has been obtained. Revenues subject to unrelated business income tax (UBIT) were insignificant and would not generate a tax liability. In addition, an exemption from California franchise taxes has been obtained. Therefore, no provision has been made for Federal income taxes or State franchise taxes in the accompanying financial statements.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

# (1) Summary of significant accounting policies, (continued)

#### (h) Use of estimates

The preparation of these financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates.

# (i) Accrued liabilities

The Organization's policy is to record accumulated vacation when earned. As of February 29, 2016, accrued liabilities were \$23,741. Of this amount, \$13,171 was accrued vacation liability as of February 29, 2016.

# (j) Expense allocation

The costs of providing the various programs and other activities have been summarized on a functional basis in the "Statement of Activities" and in the "Statement of Functional Expenses." Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### (k) Prior year data

Selected information regarding the prior year has been included in the accompanying combined financial statements. Certain reclassifications have been made to prior year amounts in order to conform to the current year presentation. This information has been included for comparison purposes only and does not represent a complete presentation in accordance with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Association's prior year combined financial statements, from which this selected financial data was derived.

#### (I) Subsequent events

Subsequent events were evaluated through August 12, 2016, which is the date the financial statements were available to be issued.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

### (2) Cash and investments

Cash and investments consisted of the following at February 29, 2016:

| Cash and cash equivalents | \$ 43,141  |
|---------------------------|------------|
| Investments               | 338,350    |
|                           | \$ 381,491 |

Cash and cash equivalents consisted of the following at February 29, 2016:

| Demand deposits    | \$<br>33,479 |
|--------------------|--------------|
| Money market funds | <br>9,662    |
|                    | \$<br>43.141 |

Investments consisted of the following at February 29, 2016:

| Corporate stocks | \$ 195,175 |
|------------------|------------|
| Mutual funds     | 33,355     |
| Corporate notes  | 109,820    |
|                  | \$ 338,350 |

Investment return is summarized as follows for the year ended February 29, 2016:

| Interest and dividends      | \$ 14,202          |
|-----------------------------|--------------------|
| Net realized and unrealized |                    |
| gains and losses            | (17,851)           |
| Investment fees             | (8,276)            |
|                             | <u>\$ (11,925)</u> |

# (3) Grants receivable

The Organization has entered into a contract with the County of Orange, under Ryan White Titles, to provide services to persons affected with HIV. This grant is paid on a reimbursement basis, up to the maximum amount allowed under the terms of the grant. The Organization reported revenue of \$176,346, under the Ryan White Titles for the year ended February 29, 2016, and the receivable as of February 29, 2016 was \$22,338.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

# (4) **Property and equipment**

Property and equipment consisted of the following at February 29, 2016:

| Equipment                  | \$ 2,991         |
|----------------------------|------------------|
| Furniture and fixtures     | 9,064            |
| Total                      | 12,055           |
| Accumulated depreciation   | <u>(10,983</u> ) |
| Net property and equipment | <u>\$ 1,072</u>  |

Depreciation expense for the year ended February 29, 2016 was \$987.

# (5) <u>Deferred Rent</u>

In September 2011, the Organization entered into a sublease agreement with Dolphinshire/Fountain Plaza, L.L.C. (Lessor) commencing on November 1, 2011 for offices located in Laguna Hills, California. Monthly rent is \$5,211 per month commencing May 1, 2012 escalating by 3% annually until the lease agreement ends April 30, 2017.

The Organization records rent expense on a straight-line basis. The deferred rent liability pertaining to the free rent at the beginning of the lease and future rent increases has been calculated and will be recognized over the term of the lease. Minimum future rental payments under the lease are summarized as follows:

| Year Ending | Rent            | Deferred    | Total Rent |
|-------------|-----------------|-------------|------------|
| February 29 | <u>Payments</u> | <u>Rent</u> | Expense    |
| 2017        | \$ 70,270       | (9,755)     | 60,515     |
| 2018        | 11,768          | (1,682)     | 10,086     |
|             | \$ 82,038       | (11,437)    | 70,601     |

Rent expense, including utilities, for the year ended February 29, 2016 was \$62,256.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

#### (6) Net assets

Net assets consisted of the following at February 29, 2016:

Unrestricted net assets:

| Investment in property and equipment           | \$ 1,072                           |
|--|------------------------------------|
| Undesignated - available for programs          | <u>375,151</u>                     |
| Total unrestricted net assets Total net assets | <u>376,223</u><br><u>\$376,223</u> |

# (7) Commitments and contingencies

The Organization receives a substantial portion of its revenues from government grants and contracts, all of which are subject to audit by the government. The ultimate determination of amounts received under these programs generally is based upon allowable costs reported to and audited by the government. Until such audits have been completed and final settlement reached, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

#### (8) Concentrations

The Organization's sources of revenues are mainly from government grants and private donations. Of the total revenues, approximately 53% was received from the County of Orange for the year ended February 29, 2016.

#### (9) <u>Decrease in Net Assets</u>

Ryan White funds have historically partially funded Shanti's Mental Health Services and the Medical Case Management models of care. With the implementation of the Affordable Care Act on January 1, 2014, this system of care underwent a shift that has had a dramatic impact on patients and those who serve them. The changes of the Affordable Care Act are challenging to work with in the area of patients with HIV/AIDS.

For those who serve these patients, such as Shanti Orange County, major delays in gaining authorization and reimbursement for services means that small nonprofits can experience cash flow problems or delays in patient referrals that no longer come through previously well-established channels for delivering services. As the 2014-2015 fiscal year came to a close, Shanti Orange County began to run a deficit related to these systemic changes. For the fiscal years ended February 28, 2016 and 2015 the organization reported deficits of \$61,783 and \$79,412, respectively.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

#### (9) Decrease in Net Assets, (Continued)

The Board of Directors has created a task force to address the organization's opportunities for the future with ongoing implementation. Shanti Orange County has revised the mission to include HIV/AIDS and chronic diseases, providing an opportunity to expand mental health services.

One of the major steps to address these changes includes becoming an authorized provider of Mental Health services through MediCal (CalOptima), Medicare, Care 1st Medicare Advantage and Anthem BlueCross in addition to adopting a model of fee for services for this program.

Expansion of our scope of work includes providing treatment for HIV/AIDS, chronic diseases, addiction/recovery and mental health issues. The Board of Directors and staff are confident that this will attract increased funding from private foundations and corporations, in addition to enhancing Shanti's pool of individual donors. Fiscal year 2016-2017 will be a year of new beginnings after a number of challenging years.



Board of Directors Shanti Orange County Laguna Hills, California

# Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Shanti Orange County (a non-profit organization), which comprise the statement of financial position as of February 29, 2016, and the related statements of activities and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 12, 2016.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Shanti Orange County's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Shanti Orange County's internal control. Accordingly, we do not express an opinion on the effectiveness of Shanti Orange County's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# Compliance and Other Matters

As part of obtaining reasonable assurance about whether Shanti Orange County's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

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The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Irvine, California August 12, 2016